Doosan Lentjes



Doosan Lentjes is a German provider of proprietary environmental technologies for thermal waste treatment and energy generation. Our areas of expertise include the incineration of renewable fuels such as waste, sewage sludge and biomass, heat recovery systems and flue gas cleaning equipment. However, our most important resource is our employees, which is why we offer them exciting projects and the opportunity to develop and take on responsibility – every day. *As soon as possible we are looking for:*

Product Manager Waste-to-Energy (m/f/d)

- Ratingen (Headquarters)

Your Tasks

- Monitoring of product market trends and product market prices
- Involvement in the analysis of technical problems as well as in the subsequent analysis of processed orders
- Obtain feedback from reference plants & collect technical, product-related information
- Proposing product related R&D projects
- Determine proposal strategy with focus on technology and target price derivation
- Participate in cost and design reviews (process technology, layout, warranties, etc.)
- Creation and maintenance of standard documents for proposal preparation
- Review of selected critical documents of binding offers
- Assist in the preparation of product related sales materials
- Conducting & preparing product-related presentations at trade shows and conferences
- Supporting the sales department during customer presentations

Your Profile

- Completed university or technical college education, preferably in mechanical engineering, process engineering, energy technology, physics or chemistry
- Several years of professional experience in sales and proposal preparation for large-scale projects in plant engineering, preferably in international power plant construction and in the waste-to-energy sector (waste incineration or sewage sludge incineration plants)
- Experience in technical and disciplinary management of staff
- Good knowledge of contract law and contract drafting
- High level of negotiation skills, commitment and initiative
- Ability to network with clients, plant operators, consultants, and construction partners
- Ability to work constructively in a team, good communication skills, social as well as intercultural competence
- Fluent in written and spoken English and German
- Willingness to travel in principle; if necessary, temporary stays abroad

Our Offer

- Flexible and family-friendly working hours with a lived home-office culture
- Flat hierarchies and short decision-making paths
- Varied projects with a high degree of personal responsibility and creative freedom
- Modern company building with inviting lounge areas
- Canteen directly on site with daily changing regional lunch offers
- Company parking spaces on site
- Health-promoting measures, e.g. possibility to obtain a company bicycle